



Who are we

Knight Eagle Consulting Services (KECS), established in 2000, is a Service-Disabled Veteran-Owned Small Business (SDVOSB) delivering mission-ready consulting and advisory solutions to government agencies, nonprofits, and private sector partners.

As a boots-on-the-ground firm, KECS combines strategic insight with operational precision to produce measurable outcomes. We help organizations strengthen performance, enhance compliance, and execute with discipline in complex, high-stakes environments.

Bridging business, healthcare, and technology, KECS supports leaders in building resilient organizations capable of long-term mission success.



**Mission-Ready.
Veteran-Led.
Impact-Driven.**

Core Competencies

Knight Eagle Consulting Services (KECS) delivers mission-driven, technology-enabled consulting solutions that help organizations lead with clarity, act with confidence, and achieve measurable transformation.

Our integrated delivery model combines **strategic advisory, technology integration, and leadership transformation**, enabling clients to build resilience, improve performance, and accelerate growth.

- **AI Strategy and Automation (AI360™):** Identifying automation opportunities, strengthening AI governance, and deploying practical frameworks that enhance efficiency and performance.
- **Cybersecurity and Risk Resilience (Cyber360™):** Designing cybersecurity, privacy, and compliance frameworks that protect critical data and strengthen organizational resilience.
- **Technology Modernization (TECH360™):** Modernizing IT systems, aligning technology with business goals, and enabling scalable, future-ready digital operations.
- **Leadership and Organizational Transformation (Reboot360°):** Aligning leadership, governance, and operating models to drive accountability, execution, and sustainable growth.
- **Advisory and Executive Coaching (Advisory Clinic™):** Providing confidential 1:1 advisory to pressure-test decisions, sharpen strategic judgment, and strengthen executive leadership.
- **Execution and Capability Building (Capacity Lab™):** Building leadership, execution, and digital capabilities that translate strategy into measurable results.
- **Growth and Go-to-Market Strategy (Growth360™):** Identifying growth pathways, entering new markets, and structuring disciplined go-to-market and partnership strategies.
- **Healthcare Strategy and Compliance (Healthcare360™):** Supporting healthcare and behavioral health organizations with operational readiness, licensing, accreditation, and service excellence.
- **Veteran Recruitment and Retention Programs:** Designing integrated veteran hiring, engagement, and retention initiatives that strengthen workforce stability and performance.
- **Policy, Program, and Digital Strategy:** Developing scalable policies, programs, and digital ecosystems that improve impact, visibility, and stakeholder trust.

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Competence in Action



❖ *Delivered through the **KECS Expert Network** — a consortium of vetted AI professionals, cybersecurity specialists, IT professionals, seasoned industry leaders, business mentors, and transformation specialists co-designing and implementing solutions alongside KECS's strategy and governance specialists.*

💡 Differentiators

- **Veteran-Led Discipline and Accountability:** A Service-Disabled Veteran-Owned firm grounded in mission focus, operational rigor, and measurable outcomes, with over 43 years of leadership experience across healthcare, workforce, and education sectors.
- **Proven Record of Scaled Impact:** Demonstrated success designing, launching, and scaling multimillion-dollar programs for veterans, underserved communities, and mission-driven organizations.
- **Integrated Strategy, Technology, and Cybersecurity:** Bridging leadership strategy, digital modernization, and cybersecurity to deliver cohesive, future-ready solutions rather than disconnected initiatives.
- **Purpose-Built Veteran Workforce Expertise:** One of the few consulting firms with dedicated frameworks for veteran recruitment, training, and retention that strengthen workforce pipelines and engagement.
- **People-First, Evidence-Based Design:** Blending analytical rigor with behavioral insight to ensure transformation is practical, ethical, and sustainable.
- **Technology-Enabled Execution:** Applying intelligent automation, risk resilience, and IT modernization to help organizations operate securely, efficiently, and at scale.
- **Deep Trust in Healthcare and Community Systems:** A proven partner to healthcare providers, nonprofits, and mission-driven institutions nationwide.
- **Strategic Communications and Digital Storytelling:** Translating complex missions into clear narratives, policies, and digital experiences that build credibility and stakeholder alignment.
- **Mission-Ready Impact:** Aligning purpose with performance to convert strategy into measurable, lasting results.

📊 Past Performance

Project Title & Scope of Work	Outcome / Impact
Veterans Administration Grant Per Diem (GPD) Program – Launch of transitional housing and behavioral health services for veterans in Portland, OR	Secured \$720,000/year VA contract for 3 years. Achieved 83% program capacity; fully staffed with vendors onboarded. Initiated innovative housing models and integrated insurance billing systems.
Joint Healing Operations – Development of a residential and outpatient behavioral health facility for underserved populations	Successfully launched fully licensed BHRF and OTC for veterans, Native Americans, and formerly incarcerated individuals. Projected annual billing of \$1.2 million, expanding access to community-based behavioral health care.
East Valley Veterans Education Center – Development of veteran student support programs for Maricopa County Community College District	Implemented wraparound education and community services under a \$3 million grant. Strengthened partnerships with stakeholders. Project successfully completed with improved veteran student outcomes.

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Competence in Action



Project Title & Scope of Work	Outcome / Impact
East Valley Veterans Education Center – Implementation of educational and community services for veterans	Enhanced student engagement and retention, improving foot traffic by 75%. Delivered full execution of \$3 million grant. Successfully completed project with long-term community impact.
Joint Healing Operations – Consultation on the launch of behavioral health facility for marginalized groups	Provided operational expertise resulting in the successful launch of licensed BHRF and OTC, with \$1.2 million projected in annual billing. Improved access for vulnerable populations.
Mel Clayton Ford – Operational support and revenue optimization for Quality Care Department	Improved operations in a \$5M/year business, achieving \$250K revenue growth in 3 months and \$1.25M annual revenue increase over 2 years. Demonstrated measurable business impact.
Los Cerritos Airbnb – Business setup and compliance for short-term rental in Payson, AZ	Led full setup, compliance registration, inspections, and operations under a \$3,000 contract. Successfully launched a compliant, operational Airbnb business.
Intertribal Student Organization Mandate – Revitalization of cultural and scholarship programs for Native American students at Mesa Community College	Reinstated cultural and scholarship programs valued at \$30,000. Reconnected Native students to academic and institutional support. Project completed with strong community outcomes.
Akani Business Development and Optimization – Creation of national referral system for veterans in need of behavioral health services	Developed a scalable referral funnel serving veterans in 26 states. Ongoing initiative with \$250,000 annual cost, linking individuals to mental health and substance abuse care.
Warrior Rescue Mental Health Clinics – Oversight of national expansion of mental health and transitional housing facilities	Managed the development of 55 clinics and housing units as part of a \$130 million national project. Ongoing implementation supporting recovery, reintegration, and wellness for at-risk populations.

Company Information

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Competence in Action



Corporate Data

- **CAGE Code:** 0Q6Z3
- **UEI:** SXR6QR89RNX9
- **DUNS:** 12-888-3285
- **Certifications:** Service-Disabled Veteran-Owned Small Business (SDVOSB)

NAICS Codes

- **541611** – Admin Mgmt. & General Mgmt. Consulting Services
- **541612** – Human Resources Consulting Services
- **541613** – Marketing Consulting Services
- **541618** – Other Management Consulting Services
- **561110** – Office Administrative Services
- **561990** – All Other Support Services
- **611430** – Professional & Management Development Training

Mission Statement

At Knight Eagle Consulting Services (KECS), our mission is to deliver boots-on-the-ground consulting that turns strategy into measurable action.

We empower organizations to grow with structure, scale with purpose, and lead with integrity — blending innovation, operational excellence, and real-world execution.

From business optimization and healthcare strategy to AI, cybersecurity, and workforce development, KECS partners beside leaders to solve complex challenges, reduce costs, and drive sustainable impact across industries and communities.

Our commitment is simple: integrity in process, precision in action, and results that last.

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Competence in Action



◎ Vision Statement

At Knight Eagle Consulting Services (KECS), our vision is to redefine consulting as a boots-on-the-ground force that builds systems, not just strategies.

We aspire to be the trusted partner for organizations pursuing sustainable growth, operational excellence, and technological innovation across business, healthcare, and global markets.

By blending innovation with execution, we aim to create generational impact, strengthen communities, and empower future leaders to build lasting legacies—where strategy meets action and impact defines success.